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## ASP Personable.com solidifies leadership as virtual I department for small businesses with addition of TenantConnect

the Future of Comp

Fountain Valley, Calif., May 9, 2000 - Personable.com, the first Application Service Provider (ASP) delivering a full spectrum of "shrink-wrapped" software products online for rent to corporate, small business and individual customers, today announced a partnership with TenantConnect, a recently-formed joint venture between veteran commercial real estate companies, Lowe Enterprises and Watt Industries. TenantConnect provides integrated telecommunications services, including high-speed Internet connectivity, telephony services, and enhanced telecommunications services for commercial buildings nationwide. Under this agreement, Personable.com will provide the ASP backbone to delive software and information technology services to the tenants of commercial properties using TenantConnect's connectivity services.

This agreement comes on the heels of a recent global agreement between Personable.com and CB Richard Ellis (NYSE: CBG), the world's leading commercial real estate services company, and solidifies Personable.com as the leading provider of shrink-wrapped applications across the Internet to small to medium business enterprises. Since its trial launch in December, 1999, Personable.com is fast becoming the solution for small and medium-sized businesses with almost 40 percent of trial subscribers owning or planning to outheir own business.

"This partnership with TenantConnect is very synergistic as their operations expand. Personable.com can provide the growing breadth of applications that small to medium-sized businesses need to succeed. TenantConnect's high bandwidth connectivity, make this alliance an essential component in Personable.com's growth strategy," said Benjamin Chou, President, Personable.com.

## **About Tenant Connect**

TenantConnect is a premier integrated telecommunications provider offering a full complement of voice and data communications services, including high-speed Internet access, telephone, e-mail, Web hosting and design and application services. With headquarters in Los Angeles, the firm is led by an experienced team of telecommunications and real estate professionals backed Lowe Enterprises and Watt Commercial Properties.

## **About Personable.com**

Personable.com is the first ASP providing maintenance, accessibility and ease of use to a full spectrum of shrink-wrapped applications online for individuals and small-to-mid-sized enterprises on a subscription basis. Personable.com's missi is to offer virtually limitless application computing power anytime, anywhere. Visit www.personable.com for additional information.

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