

EurekaGGN Acquires TenantConnect

By [Gretchen Hyman](#)

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EurekaGGN, a communications provider, today bought Los Angeles-based voice and data provider TenantConnect, LLC. The acquisition is expected to strengthen EurekaGGN's position in the Los Angeles broadband marketplace by plumping up its customer base and adding to its revenue stream. TenantConnect provides broadband Internet access and managed firewall services to small and mid-sized businesses.

According to representatives for EurekaGGN, the addition of TenantConnect to its broadband holdings will accelerate the company's introduction of voice services to the Los Angeles market and enable its existing customers to access a broader range of services. In the coming weeks, EurekaGGN expects to offer the TenantConnect customer base a full suite of services, including Internet access, managed software applications services, data network services, and voice services.

Today's deal comes on the heels of EurekaGGN's acquisition of network and data services provider nex-i, which expanded its presence in New Jersey and Philadelphia.

"We are enthusiastic about the opportunities and benefits that joining forces with EurekaGGN brings our clients and property owners," said Keith Fletcher, general manager for TenantConnect. "Our mutual commitment to providing the highest level of customer service coupled with an expanded portfolio of products and solutions make this consolidation an incredible opportunity for our business customers in Southern California."

EurekaGGN is the result of a merger between Eureka Broadband and Gillette Global Network in December 2000. The company maintains operations in New York, New Jersey, Philadelphia, and Southern California.

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